

## TECHNICAL EVALUATION PERFORMA OF JANITORIAL SERVICES FOR THE YEAR 2017-18

| Sr #                      | Description  | Max Marks              | M/S Bilal Enterprises<br>Office No.405 Shadman Mall,<br>Shadma Market, Lhr. | M/S National Cleaning<br>Services, Office No.2,<br>Ground Floor, Plot no.66,<br>I&T Center Islamabad | M/s Indus Engineering<br>Head Office 5-Shimla Complex<br>Duran Road, Lahore |
|---------------------------|--|------------------------|---|--|---|
| 1                         | <b>Experience Record</b><br>Three projects of similar nature (mechanized services offered in hospitals/ public access buildings with covered area of 20,000 sq meters or more)and having financial value of at least Rs. 5 million each.10 marks for each project<br>10 marks for each project   | 30                     | P-38, 40, 41<br><b>30</b>   | P-280, 283,284<br><b>30</b>  | P-14 to 17<br><b>30</b>   |
| 2                         | <b>Financial Capabilities</b><br><ul style="list-style-type: none"><li>20 Marks will be given in case average annual turnover for the las year is Rs.30 Million or more.</li><li>For Average Annual Turnover for the last year of less than Rs. 30 Million, but not less than Rs. 15 Million, following weightage shall be used:<br/>20x (B /30)<br/>B= Average annual turnover for the last year.</li></ul>   | 20                     | P-210 to 260<br><b>20</b>   | P-101 to 111<br><b>20</b>  | P-184 to 211<br><b>20</b>   |
| 3.                        | <b>Human Resource (Proposed Team)</b><br><ul style="list-style-type: none"><li>Project Manager with experience in HR management/ Project management of at least 10 years or above (5 Marks).</li><li>Two supervisors with minimum experience of 5 years each in similar capacity (5 marks)</li><li>Minimum of 100 Janitors with the firm (10 Marks)</li></ul> -10 Marks for 100 janitors<br>- For Janitors less than 100 but not less than 50, following weightage shall be used<br>10 x (C /100)<br>C= Number of the Janitors | 20                     | P-167, 168, 169 to 175<br><b>20</b>   | P-25 to 27, 39 to 53<br><b>20</b>  | P-181 to 183, 172 to 180<br><b>0</b>  |
| 4.                        | <b>Methodology / Management Plan</b><br>The Bidder shall provide the details about how to plan and manage the services specific to the proposal (according to <b>Annexure VII</b> )  | 30                     | P-210 to 211<br><b>30</b>   | P-60 to 69<br><b>30</b>  | P-170 to 171<br><b>0</b>  |
| <b>Passing Marks = 75</b> |  | <b>Total Marks</b>     | <b>100</b>  | <b>100</b>   | <b>50</b>   |
|                           |  | <b>Recommendations</b> | <b>Pass</b>   | <b>Pass</b>  | <b>Fail</b>   |

**Comment [AM1]:** Najam sb said to remove this and add score for equipment